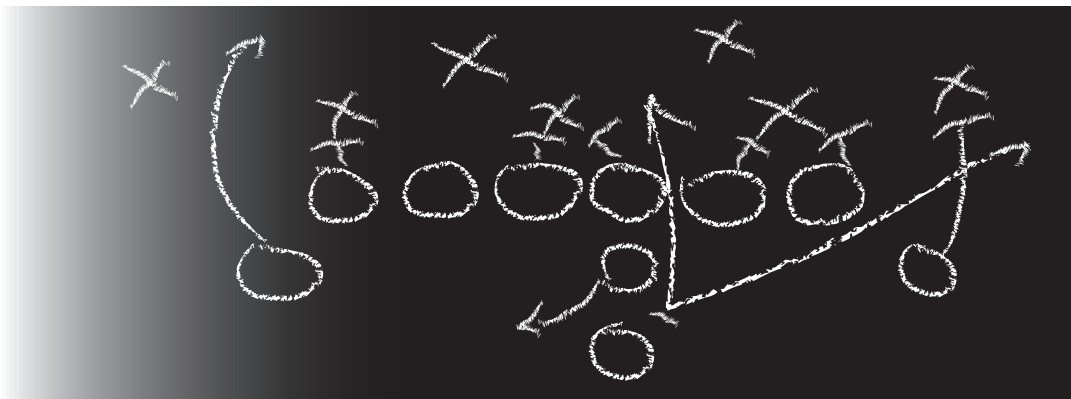


---

**GRIDIRON CAPITAL**®  
BUILDING BUSINESSES - CREATING VALUE

*AT **GRIDIRON CAPITAL**, OUR NAME STANDS FOR STRONG LEADERSHIP WITH A CLEAR STRATEGIC VISION, TEAM WORK AND RELENTLESS EXECUTION. WITH THESE UNDERLYING PRINCIPLES, WE BUILD MARKET-LEADING BUSINESSES AND CREATE VALUE FOR CUSTOMERS, EMPLOYEES, MANAGEMENT AND INVESTORS.*



# *FIRM OVERVIEW*

Gridiron Capital, LLC, headquartered in New Canaan, Connecticut, is a private equity firm focused on creating value by acquiring and building middle-market manufacturing, service and specialty consumer companies in the United States and Canada. The firm's principals have historically achieved superior investment returns by employing a combination of strategic, operating, and financial experience to provide portfolio companies with competitive advantages. Gridiron's principals work closely with management teams to develop strategies for portfolio companies, as well as providing resources to execute business plans and build industry leading companies.

Gridiron Capital seeks control equity investments in manufacturing, service and specialty consumer businesses with earnings before interest, taxes, depreciation and amortization (EBITDA) of \$5 million to \$25 million.

# *INVESTMENT APPROACH*

## *PARTNERING TO BUILD LASTING VALUE*

At Gridiron Capital, we bring more than capital to our portfolio companies; we support our teams from the ground up by providing additional business resources to win in competitive markets.

Our investment approach recognizes that the most important component of building businesses into sustainable market leaders is people. With a broad range of complementary industry backgrounds, we, and our Board of Business Executives, devote significant time to working closely with management teams to collectively establish a shared corporate vision, develop talented and dedicated teams, set goals and incentives that are aligned throughout the organization and execute plans that will build long term value. Our principals have been in the trenches and work well with management teams as peers in reaching decisions with a focus on solutions. We employ our experience with management teams to support strategic, operational, financial, sales, new product development, marketing and acquisition strategies. Together, we build market leading companies. Our principals also make significant personal financial commitments to each investment. Real-world experience, extensive strategic alliances and deep professional and financial commitment make Gridiron Capital a valuable partner for management teams.

# INVESTMENT CRITERIA

## *STRATEGICALLY INVESTING IN COMPANIES POSITIONED FOR GROWTH*

*Gridiron Capital seeks to invest in companies that meet the following criteria:*

- **History of profitability** with EBITDA of \$5 million to \$25 million and EBITDA margins generally in excess of 10%.
- **Solid franchises or market leaders** with niche market positions that could have significant competitive advantages if focused on new strategies.
- **Companies that compete in industries experiencing fundamental change**, seeking to capitalize on that change to build value.
- **Closely held** companies owned by founding family and/or management teams seeking to transition ownership.
- **Corporate divestitures** of orphaned or non-strategic operating divisions where management can own significant equity upon closing.
- **Motivated senior management** driven to work toward a shared vision.
- **Companies that will benefit from the broad-based business experience** of our team and our network of strategic relationships.

# *INVESTMENT STRATEGY*

## *WORKING TOGETHER TO BUILD BUSINESSES*

At Gridiron Capital, our objective is to provide superior investment returns with a strong commitment to working closely with management, hands-on strategy development, operational excellence and rigorous execution. We are committed to building trust and a culture of honesty, respect and teamwork.

Our strategy is to invest in smaller middle-market companies, primarily in manufacturing, service and specialty consumer industries, that have strong underlying franchises and competitive advantages that are currently underutilized. These companies are well positioned to benefit from the focused operational involvement of our principals and our Board of Business Executives. Capitalizing on the extensive business experience of our principals and our network of strategic relationships, our goal is to create and accelerate value by:

- Identifying attractive opportunities that may not necessarily be evident to firms with non-operating Principals.
- Working actively with management to set a corporate vision and form new strategies.
- Supporting management teams in the execution of new strategies and operational, organizational and financial initiatives that generate revenue growth and increase profit margins, while also expanding markets served and products offered.
- As former business leaders, we see the value in knowing what we don't know, and working together with management to focus only on initiatives that create the greatest value for portfolio companies.

# *INVESTMENT TRACK RECORD*

## *A SOLID HISTORY OF BUILDING BUSINESSES*

Gridiron Capital is run by successful business and investment professionals who have extensive experience acquiring, improving and building businesses. We have a true commitment to assisting management teams at portfolio companies in growing to the next level. As former members of our own family businesses, we understand what is required from an operational standpoint to build a business and create value. We have been successful building companies which became not only larger and more profitable, but developed more powerful market positions. The combination of these factors also resulted in rising valuation multiples while these businesses were under our ownership.

Our portfolio companies have achieved great success, benefiting management teams and employees through the development and execution of specific strategies for each situation. These include among other things: creating a clear shared vision for each company, growth and strategy initiatives, management team development, creating incentive structures to align with profitable growth, reorganizing operations to be more efficient and productive, asset management, developing new markets, acquiring new companies or product lines, lean manufacturing processes, new productivity tools (information technology), refocusing distribution strategy, new product development and new international manufacturing and sourcing strategies.

# TEAM

## ***SEASONED PROFESSIONALS WITH DEEP BUSINESS AND FINANCIAL EXPERIENCE***

Our team comprises successful individuals with hands-on experience building businesses. We strongly believe that people are the most important asset of any company, and that building businesses and creating value for customers, employees, management and investors is a winning combination. With our broad experience across multiple industries, personal experience in executive leadership roles and our dedicated support of our portfolio companies, we are the right partner for businesses looking to reach the next level of success. Our principals have created value for organizations ranging from family-owned businesses to Fortune 500 companies.

Gridiron Capital also has an extended team of advisors who have cross-industry experience in key areas of business including finance, strategy, marketing, sales, human resources, international business, and sourcing in Asia and other low cost areas of the world. Gridiron's team has the background and skill-set to achieve solutions to diverse business challenges.

# TEAM

## **BIOGRAPHIES**

### **Thomas A. Burger Jr.**

*Co-founder and Managing Director*

Mr. Burger is a co-founder and managing director of Gridiron Capital, sharing overall responsibility for managing the firm with Mr. Conese. He has significant experience in private equity and in building businesses. Prior to co-founding Gridiron Capital, Mr. Burger was a managing director and general partner of RFE Investment Partners and managing director of Butler Capital Corporation, where he acquired and built smaller middle-market companies in the manufacturing, service and specialty consumer markets.

Mr. Burger has also worked for The Boston Consulting Group, working out of its Chicago office and was primarily focused on the middle-market divisions of Fortune 500 companies in the areas of business, marketing and manufacturing strategy. He has also worked with U.S. manufacturing companies to develop strategies relating to China and other low-cost countries, and has worked with them to establish effective sourcing, operations and distribution options. Mr. Burger also worked as a manufacturing and marketing manager for General Electric and graduated from GE's Manufacturing Management Program. Prior to his professional business experience, Mr. Burger worked in several family-owned businesses as he was growing up in Pennsylvania. Mr. Burger has a mechanical engineering degree from Duke University where he was a varsity football player and he earned an MBA from The Wharton School at the University of Pennsylvania. He is an active board member of several private companies and not-for-profit institutions.

# TEAM

## BIOGRAPHIES

### **Eugene P. Conese Jr.**

*Co-founder and Managing Director*

Mr. Conese is a co-founder and managing director of Gridiron Capital, sharing overall responsibility for managing the firm along with Mr. Burger. He has wide-ranging experience as a senior operating executive and has successfully built several businesses in the capacity of president and chief operating officer or chief executive officer. He has held these leadership roles in his family's privately owned businesses and as leader of a publicly traded company. Since 1998, he has been a private equity investor in smaller middle-market companies where he has executed a successful investment strategy of identifying companies with strong core businesses and potential market leadership. He has worked closely with the management teams of these businesses, supporting their operational and marketing strategies. These businesses have led the changes in their market and created value for their customers, employees and shareholders. Prior to this, Mr. Conese was president and chief operating officer, a member of the Board of Directors and a member of the Executive Committee of Greenwich Air Services, Inc. Mr. Conese led Greenwich Air from a single facility with 400 employees to become the world's largest independent provider of repair, refurbishment, overhaul and maintenance for gas turbine engines with an internal annual growth rate of 19% and six major acquisitions in five years. Mr. Conese took Greenwich Air public in 1993 and, in 1997, sold the business to General Electric in a negotiated transaction valued at \$1.5 billion.

Prior to Greenwich Air, Mr. Conese was president of Haskon Corporation, a leading supplier of silicone rubber seals for the aerospace industry, and EPCO Technologies, a leading supplier of specialty packaging supplies to the consumer products industry. Mr. Conese sold both of these companies in 1989 to a U.S. subsidiary of BTR, plc. Mr. Conese graduated with a B.A. in economics from Denison University. He is a board member and a member of the Audit Committee for an NYSE-listed company and is an active board member of several private companies. Mr. Conese is also a member of several charitable foundations.

# TEAM

## **BIOGRAPHIES**

**Donald E. Cihak**  
*Operating Partner*

Mr. Cihak is an operating partner of Gridiron Capital. He has significant experience in both private equity investing and as the chief financial officer for several business units of Fortune 500 companies. Prior to joining Gridiron in 2004, Mr. Cihak was an operating partner of Saunders, Karp & Megrue (SKM), a middle-market buyout firm. Prior to SKM, Mr. Cihak worked closely with Mr. Burger at Butler Capital Corporation, where he was a managing director. Mr. Cihak has a strong track record in building businesses through driving business strategy change, add-on acquisitions and integration and operational improvements. He has been an active director on many boards throughout his career. Prior to joining Butler Capital Corporation, Mr. Cihak held operating CFO positions with several Fortune 500 companies including various divisions of Brunswick Corp, Forstmann Little Industries, McGraw-Edison and Rockwell International. Mr. Cihak began his career as an accountant with Price Waterhouse. He holds a B.A. in accounting from the University of San Francisco and an MBA from the University of California, Los Angeles.

# TEAM

## **BIOGRAPHIES**

**Timothy W. Clark**  
*Managing Director*

Mr. Clark has broad experience in finance and business strategy with middle-market companies and leverage buyout transactions across a wide range of industries. Prior to joining Gridiron Capital in 2006, Mr. Clark was Managing Director and co-head of the consumer group for Stifel Nicolaus, a Midwest regional investment bank. Previously, Mr. Clark was an in-house strategic consultant for Rawlings Sporting Goods Company and K2. Prior to Rawlings, Mr. Clark worked in a broad range of investment banking capacities for Morgan Stanley, Bankers Trust and Warburg Dillon Read in London and New York in leveraged finance, financial sponsor coverage, high yield and merchant banking. In this experience, Mr. Clark executed advisory and financing transactions totaling over \$15 billion. Mr. Clark also worked for Boatmen's Bank in St. Louis, where he was in derivative products, national corporate banking and middle-market commercial lending. Prior to banking, Mr. Clark played baseball in the Cincinnati Reds organization. Mr. Clark graduated from the University of Missouri with a BA in economics and a minor in art history and played varsity football and baseball. He received his MA in international affairs from Washington University in St. Louis.

# TEAM

## **BIOGRAPHIES**

### **Joseph A. Saldutti, Jr.**

*Managing Director*

Mr. Saldutti has managed buyout and growth capital funds and investments for more than a decade prior to joining Gridiron Capital in 2008. Mr. Saldutti led investments at TDA Capital Partners Inc. which has managed seven private equity funds for more than forty limited partners. Mr. Saldutti became a Principal of TDA in 1997 and President of TDA and its funds' General Partner in 2002. The majority of Mr. Saldutti's time at TDA was spent originating, analyzing, closing and managing international buyout investments as lead principal, where intensive operating, financial and strategic involvement was necessary to increase value. After many of the TDA funds' investments were successfully realized, he founded Head Start Capital to lead selective individual investments in the U.S. Prior to his private equity experience, Mr. Saldutti worked for five years in corporate finance, during which time he successfully led the sale of various operating businesses for an aggregate equity transaction value of more than \$700 million. Mr. Saldutti started his career as an engineer and manufacturing manager at General Electric after graduating from Duke University as an electrical engineer. After GE, Mr. Saldutti completed an M.B.A. from Harvard Business School in 1992. Mr. Saldutti has been chairman or member of eight corporate boards and is a volunteer with Kids In Crisis, Harvard Business School Community Partners and Wilton Little League.

# TEAM

## **BIOGRAPHIES**

**Geoffrey D. Spillane**  
*Principal*

Mr. Spillane has had experience in private equity investing and acquisition finance throughout his career. Prior to joining Gridiron Capital in 2005, Mr. Spillane was a principal with Brookside International Incorporated, a closely held private equity investment firm focused on buyouts of lower middle-market companies. At Brookside, Mr. Spillane acquired and built businesses. Prior to Brookside, Mr. Spillane was with Creditanstalt Corporate Finance, where he focused on acquisition finance and investing in lower middle-market companies. He was responsible for all aspects of acquisition finance, including equity co-investments. Prior to this, Mr. Spillane was with the Fleet Financial Group and held responsibilities in both Corporate Lending and the Managed Asset Division. Mr. Spillane began his career with GE Capital's Corporate Finance Group where he completed the Analyst Training Program. Mr. Spillane graduated with a B.A. in economics from Boston College.

# TEAM

## **BIOGRAPHIES**

**Owen G. Tharrington**  
*Principal*

Mr. Tharrington has experience in private equity, in both back office operations and leveraged buyout transactions, as well as in public accounting. Prior to joining Gridiron Capital in 2005, Mr. Tharrington was a vice president at Saugatuck Capital Company, a private equity firm that invests in lower middle-market companies. At Saugatuck, Mr. Tharrington was responsible for financial and tax reporting functions as well as working on leveraged buyout transactions. Prior to Saugatuck, Mr. Tharrington was at KPMG LLP in the audit and tax departments, working with public and private companies. Mr. Tharrington graduated magna cum laude from Fairfield University with a B.S. in accounting and received an MBA from Columbia Business School, where he earned membership in Beta Gamma Sigma. He is a C.P.A. licensed in the State of Connecticut.

# TEAM

## **BIOGRAPHIES**

### **Michael W. Walsh**

*Chief Financial Officer*

Mr. Walsh is an accomplished financial and treasury executive, with twenty-four years of progressive experience in both corporate and divisional operating environments. He has a consistent record of developing innovative cost effective approaches that ensure delivery of profit objectives, availability of cost-competitive capital and management of financial risk. Prior to joining Gridiron Capital, Mr. Walsh was the Corporate Controller—Americas for Cadbury Schweppes plc, a prominent globally branded consumer products company with significant operations in the beverage and confectionery sectors with sales in excess of \$12 billion. The Americas Region includes Dr. Pepper/Seven Up, Snapple, Mott's, Adams, Cadbury Chocolate, and Trebor Allan. During the course of an eighteen year career at Cadbury, Mr. Walsh held a variety of senior financial positions including; Finance Director - Beverages, Assistant Treasurer & Director Corporate Planning. Prior to Cadbury Schweppes, Mr. Walsh was a Treasury Manager and Financial/Credit Analyst at Ogden Corporation and a Financial/Credit Analyst at Dun & Bradstreet Inc. Mr. Walsh holds a B.S. in Accounting and Marketing from Fairfield University, where he was a varsity baseball player. He received an MBA from Fordham's Graduate School of Business, with a concentration in Corporate Finance. Mr. Walsh is a member of the Connecticut Society of Certified Public Accountants and the Financial Executives Institute (FEI).

# REPRESENTATIVE INVESTMENTS

## INVESTMENTS BY INDUSTRY

### *Manufacturing*

- A leading manufacturer of semi-custom and custom kitchen and bath cabinets sold primarily through the dealer channel. The company has dealers throughout the U.S. and Canada and four manufacturing facilities in Iowa, Indiana, Tennessee and Canada. Prior to its sale, the company was headquartered in Iowa.
- The leading manufacturer and provider of storm sewer drainage pipe, culverts, retaining walls, prefabricated bridges and soil stabilization products to the construction industry in the U.S. The company has more than 150 sales engineers and 25 manufacturing facilities throughout the U.S. and is headquartered in Ohio.
- The leading worldwide designer and manufacturer of industrial food processing equipment and aftermarket parts and services to large food processors and the fast food industry. The company is headquartered in Illinois and has operations in the Netherlands.
- The leading supplier of textile loom accessories and replacement parts in North America. Prior to its sale, the company was headquartered in South Carolina.
- A leading supplier of highly engineered silicone rubber seals for the aerospace industry and recognized as the market leader in design and engineering of proprietary parts for its customers, which included the U.S Government, Boeing, Grumman, Lockheed, General Electric and Pratt & Whitney. The company was also a leading supplier of composite molded polymer parts sold primarily to the aerospace and automotive markets. Prior to its sale, the company was headquartered in Massachusetts.
- A leading supplier of specialty packaging supplies to the consumer products industry. The company became a leading injection molder of high-tolerance, high-volume pieces. On an annual basis, more than 400 million units were manufactured utilizing this process. Prior to its sale, the company was headquartered in Rhode Island.

# *REPRESENTATIVE INVESTMENTS*

## *INVESTMENTS BY INDUSTRY*

### *Service*

- The leading gas turbine engine aftermarket repair, maintenance and overhaul service supplier in the world. The company serviced jet engines and power generation turbines throughout the world for commercial airlines, the military and industrial users. The company, prior to its sale to General Electric, had operations in multiple locations in North America, Europe and Asia, and was headquartered in Florida.
- A leading provider of aftermarket services to the airline industry. The company holds an FAA class 1, 2, and 3 rated certificate, which is the highest rating issued by the FAA. The company's product lines include the repair and overhaul of pneumatic, hydraulic and electro-mechanical components for new generation aircraft. Through its facilities in Denmark, California and Florida, the company supports the commercial and military aerospace markets with final assembly and distribution of specialty hose and tube assemblies under exclusive license agreements from OEM's. The company is headquartered in Florida.

### *Specialty Consumer*

- The leading hunting and workwear manufacturer in the U.S. with products sold primarily through Wal-Mart, farm stores, hunting and fishing specialty retailers and sporting goods stores. The company was headquartered in Texas before its sale, and had operations throughout the south.

# *CONTACT INFORMATION*

**GRIDIRON CAPITAL, LLC**  
220 ELM STREET  
NEW CANAAN, CONNECTICUT 06840

PHONE: (203) 972-1100

FAX: (203) 801-0602

[www.gridironcapital.com](http://www.gridironcapital.com)

---

Thomas A. Burger Jr.  
[tburger@gridironcapital.com](mailto:tburger@gridironcapital.com)

Eugene P. Conese Jr.  
[gconese@gridironcapital.com](mailto:gconese@gridironcapital.com)

Donald E. Cihak  
[dcihak@gridironcapital.com](mailto:dcihak@gridironcapital.com)

Timothy W. Clark  
[tclark@gridironcapital.com](mailto:tclark@gridironcapital.com)

Geoffrey D. Spillane  
[gspillane@gridironcapital.com](mailto:gspillane@gridironcapital.com)

Owen G. Tharrington  
[otharrington@gridironcapital.com](mailto:otharrington@gridironcapital.com)

Michael W. Walsh  
[mwalsh@gridironcapital.com](mailto:mwalsh@gridironcapital.com)

# REPRESENTATIVE INVESTMENTS

## PORTFOLIO COMPANIES



*McKenzie Sports Products, Inc.*  
*Granite Quarry, North Carolina*

*Taxidermy Supply Manufacturer & Marketer*

*[www.McKenziesp.com](http://www.McKenziesp.com)*

McKenzie Sports Products, Inc., headquartered in Granite Quarry, North Carolina, designs, manufactures, and sells taxidermy forms and supplies used to mount trophies harvested by hunters and fisherman, primarily through the company's own catalog. Taxidermy is the art of preserving all or part of a harvested animal for display in a realistic, lifelike manner and fish reproduction is the art of producing an anatomically correct replica of the fisherman's catch. Both taxidermy and fish reproduction are common ways for hunters and fishermen to commemorate their harvest or catch.

The Company has manufacturing/distribution facilities in Granite Quarry, North Carolina; Albermarle, North Carolina; and Janesville, Wisconsin and distribution facilities in Fremont, Nebraska and Caldwell, Texas. The Company's taxidermy supplies include full size and shoulder forms and ancillary parts including eyes, ears, and jawsets. McKenzie holds the #1 market position in the taxidermy supply market and is recognized as the industry leader in both breadth and quality of product offerings in the United States. The Company's strong position in the taxidermy supply market results in significant competitive advantages that enable it to maintain its sizable market share and still continue to grow consistently and profitably. It also positions McKenzie to selectively grow through acquisitions of additional product lines and suppliers as well as to capitalize on opportunities in new product development. Combined with a strong, experienced management team that the Gridiron Principals have known and worked with for several years and which have executed and integrated several acquisitions over a short period of time, McKenzie is a company with a demonstrated ability to continue its consistent, profitable growth through economic cycles.

# REPRESENTATIVE INVESTMENTS

## PORTFOLIO COMPANIES



*Ramsey Industries, Inc.  
Tulsa, Oklahoma*

### *Industrial Equipment; Telescopic Cranes, Comm./Recreational Winches & Gear Drives*

Ramsey Industries is comprised of three subsidiaries: (i) Auto Crane, (ii) Ramsey Winch and (iii) Eskridge. The Company provides a comprehensive line of truck-mounted telescopic cranes, crane service bodies, accessories, industrial and consumer winches, high-torque gear drives and auger drives for a wide range of industrial and commercial uses. Products are sold through a network of truck equipment dealers and OEMs to a diverse group of end-user markets including non-residential construction, oil and gas, towing and recovery, municipal, mining and energy/utilities. The Company enjoys the number one or two market share position in its key crane and winch product categories.



[www.Autocrane.com](http://www.Autocrane.com)

Auto Crane has achieved tremendous success as an innovator for almost 50 years, from being the first to market with a mobile telescopic crane in 1958 to revolutionizing the design for crane service bodies with its recent introduction of the Titan one-piece side pack design. Auto Crane is the number one domestic producer of truck mounted telescopic cranes. They are considered the workhorse of the construction, municipal field service and installation, oil & gas, mining, utilities and forestry markets.



[www.Ramsey.com](http://www.Ramsey.com)

For industrial customers, the Ramsey Winch brand is synonymous with durability, innovation and value. Ramsey is the clear leader in the domestic towing and recovery (T&R) winch market, and has a significant share of the European market. More than nine out of ten tow truck operators prefer Ramsey over other winch alternatives. Ramsey Winch distinguishes itself from the competition with proprietary technology, world-class customer service and heavy duty, industrial grade design and engineering.



[www.Eskridgeinc.com](http://www.Eskridgeinc.com)

Eskridge, Inc. is a leading manufacturer of high-torque planetary gear drives, auger drives and multiple-disc brakes for OEM and distribution customers. The Eskridge name has been recognized as the leading designer and manufacturer of auger drives which are primarily sold into the utility equipment and construction equipment markets. They also manufacture planetary auger and swing drives (ranging in size from 20,000 to 1.4 million inch lbs.) which are sold into the utility equipment, offshore oil, fire truck, towing and recovery and construction markets. The Company markets its products under the Eskridge, and Load-N-Lock™ brand names.

# REPRESENTATIVE INVESTMENTS

## PORTFOLIO COMPANIES



*Electronic Systems Protection, Inc.*  
*Zebulon, North Carolina*

*Power Protection Technology*

*[www.RealPowerProtection.com](http://www.RealPowerProtection.com)*

Electronic Systems Protection, Inc., (ESP), headquartered in Zebulon, North Carolina, is the global leader in power protection technology. ESP manufactures power protection technology for the office technology industry. The Company's devices provide unparalleled protection for equipment vulnerable to electrical power disturbances. Equipment manufacturers and dealers throughout the world rely on ESP's technology to protect their equipment from power disturbances and damage. The company has been recognized as the industry leader and partner due to their innovative power protection products, unmatched customer support, and the comprehensive Lifetime Protection Guarantee that ESP has provided for nearly 20 years.

ESP has generated significant organic growth, driven by the strength of its sales approach and quality product offerings. With an international sales team, ESP has expanded its product line to include the kiosk, ATM and mailing industries. In addition, ESP has expanded its footprint into the Canadian, European and Latin American markets. ESP's products have become the choice for power protection by many of the world's premier electronic equipment manufacturers and organizations.

# *REPRESENTATIVE INVESTMENTS*

## *PORTFOLIO COMPANIES*



*Yellowstone Landscape Group  
Dallas, Texas*

*Full Service Commercial Landscape Provider*

*[www.YellowstoneLandscape.com](http://www.YellowstoneLandscape.com)*

Yellowstone Landscape Group, headquartered in Dallas, Texas, is a leading national landscape services provider dedicated to serving the growing demands of the commercial, municipal, institutional, resort, multi-family and estate markets by offering a comprehensive service solution of green and sustainable practices with an emphasis on protecting, enhancing and increasing property values in a variety of geographic locations. Yellowstone currently serves customers in Georgia, Texas, Virginia, Tennessee, South Carolina and Florida with expansion plans already in place to increase its geographic footprint. The Yellowstone Landscape Group provides its customers with a premium comprehensive service offering, a highly skilled workforce, and delivers best-in class horticultural solutions that protect and increase property values while being green and sustainable. Yellowstone is one of the largest full-service professional landscape providers in the United States.

# *REPRESENTATIVE INVESTMENTS*

## *PORTFOLIO COMPANIES*



*The TharpeRobbins Company, Inc.*  
*Statesville, North Carolina*

*Managed Employee Recognition and Rewards Industry*

*[www.TharpeRobbins.com](http://www.TharpeRobbins.com)*

TharpeRobbins was formed in 2007 through the merger of The Tharpe Company, founded in 1981, and The Robbins Company, founded in 1892. TharpeRobbins is a global leader in the managed employee recognition and rewards industry, with a client list including many of the world's largest corporations. For more than 100 years, TharpeRobbins' rich history as an innovator has covered the breadth of managed reward and recognition programs. The company is responsible for a number of industry firsts, ranging from the introduction of choice award programs, to the application of technology to improve program results. TharpeRobbins has built its reputation on developing recognition programs tailored to help its clients reach their employee attraction and retention goals. The company is headquartered on a 25-acre campus in Statesville, North Carolina with additional operations located in Attleboro, Massachusetts.

# *REPRESENTATIVE INVESTMENTS*

## *PORTFOLIO COMPANIES*



*Executive Cabinetry LLC*  
*Simpsonville, South Carolina*

*Custom and Semi-Custom Kitchen, Bath & Specialty Furniture*

*[www.ExecutiveCabinetry.com](http://www.ExecutiveCabinetry.com)*

Executive Cabinetry, LLC, Headquartered in Simpsonville, South Carolina, manufactures custom and semi-custom kitchen and bathroom cabinetry that is sold under the Executive Kitchens, Bellini Collection, Sterling Designs and Old World Collection brand names. The Company's products include kitchen and bath cabinetry, custom accent pieces such as wood hoods, and a full range of accessories such as moldings, trims, posts and turnings. Products are offered in a range of popular wood species in a wide variety of waterborne, environmentally friendly stained and painted finishes. Executive Cabinetry is an industry leader in environmental stewardship. It offers cabinetry using formaldehyde-free adhesives and woods certified by the Forest Stewardship Council (FSC), enabling its customers to qualify for projects certified as LEED-compliant by the U.S. Green Building Council (USGBC).

# *REPRESENTATIVE INVESTMENTS*

## *PORTFOLIO COMPANIES*



*Lakeshore TolTest Corporation  
Detroit, Michigan*

*Specialty Global Engineering and Construction General Contractor*

*[www.LakeshoreEng.com](http://www.LakeshoreEng.com)  
[www.TolTest.com](http://www.TolTest.com)*

Lakeshore TolTest Corporation (“LTC”) was formed in 2010 through the merger of Lakeshore Engineering Services, Inc., founded in 1994, and TolTest, Inc., founded in 1931. Headquartered in Detroit, Michigan, LTC is a global general contractor/program manager and is one of the fastest growing federal contracting companies in the United States. LTC is recognized for its complete infrastructure design, build and management capabilities, and is dedicated to providing exemplary customer service and innovative engineering solutions based on customer needs. Offering complete general construction and environmental services to federal and municipal government agencies as well as specific commercial clients, LTC’s team of professionals and on-site personnel are experts at completing projects on time, within budget, and in compliance with regulatory frameworks - often in extreme work environments. Lakeshore TolTest has 40 office locations in over 12 countries throughout the world.

**GRIDIRON CAPITAL, LLC  
220 ELM STREET  
NEW CANAAN, CONNECTICUT 06840**

**PHONE: (203) 972-1100  
FAX: (203) 801-0602  
[www.gridironcapital.com](http://www.gridironcapital.com)**